



Create a Short Sale: Your Guide Through the Short Sale Maze, Fourth Edition

Tim Burrell

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This book is designed for real estate professionals, but it will explain a Short Sale in detail to anyone. This Fourth Edition includes latest information and regulations up through early 2012. You will learn that in a Short Sale, a property is sold and the lenders get paid less than the full amount owed on the loans, i.e. the payment is "short". This is an important alternative to foreclosure because the sellers move with dignity with less damage to their credit, the buyers get a house in better condition, the neighborhood avoids a vacant, vandalized, foreclosed house and the bank makes on average 30% more money. You can help America's financial recovery because the more Short Sales we do, the quicker the economic recovery will be. You can speed up the recovery by learning about HAFA Short Sales where an offer is accepted in 10 days. This book is a must for anyone who has to deal with Short Sales.

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