



Doing Business: A Cross-Cultural Guide

Rongxing Guo

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Doing Business: A Cross-Cultural Guide Rongxing Guo

The book presents various methods of and tactics to doing business across different cultures. It discusses the major cultures of the world, with a special focus on their influences on business administration and economic management. It applies a dedicated set of established theories and methodologies from economics and management science. In the book, the author develops some new methods and techniques in order to improve the efficiency of cross-cultural trade and other economic activities. Springing from the author's multicultural working experiences during the past decades, the contents of this book prove useful to researchers and practitioners dealing with cross-cultural businesses and other economic issues, as well as to MBA and other master degree students studying business administration, international economics and cross-cultural strategic management. Contents: Acknowledgments vii Introduction 1 Chapter 1 Concepts and Facts 7 Chapter 2 Culture and Economics 29 Chapter 3 Cross-Cultural Economic Differences 53 Chapter 4 Multicultural Economic Development and Policy 83 Chapter 5 Managing Cultural and Economic Differences 113 Chapter 6 Doing Business across Cultures 145 Chapter 7 Cross-Cultural Conflict Management 165 Appendix Linguistic and Religious Diversity Indexes of the World 183 Bibliography 189



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